Blue Skies of Texas

Annual Report

2018

Senior Living in the Tradition of Air Force Village
“Moving to Blue Skies of Texas was the best decision I ever made.” We hear that a lot from new and longtime residents. Of course, we agree with that sentiment. Blue Skies is the best decision for many people because of our modern residences and amenities, friendly residents, helpful staff, and world class leadership with a proven record of openness, inclusion and delivery. Combined with an award-winning continuum of care, Blue Skies of Texas is an extraordinary place by every measure.

In our annual report, you will meet some of the residents who give Blue Skies its character. A half-marathoner, artists, dance enthusiasts, volunteers and more. With over 75 different groups (Bicycle Club, Yacht Club, Aero Club, Choir, Garden Club, Loose Threads, Ukulele Band, Red Hatters, Billiards, Bocce, etc.), we offer something for everyone. The toughest decision is which great groups to join!

Our residents keep the staff on their toes and we are proud to say, the staff rises to the occasion. As two of only four CARF accredited senior living communities in Texas (Blue Skies East campus and Blue Skies West campus), we undergo rigorous evaluation and monitoring each year. In addition to CARF accreditation, our skilled nursing facilities earn the highest rating (5-stars) from the Center for Medicare and Medicaid Services. Inspectors conduct their surveys throughout the year, and generally, only around 11 percent of San Antonio’s skilled nursing facilities receive this prestigious rating. It is a testament to our staff that we continually maintain such impressive standing.

Providing oversight and partnering with our staff is a very accomplished Board of Directors, which consists of senior executives from government, military and industry as well as medical, financial and legal experts. We have four residents on the Blue Skies of Texas Board of Directors and even a Resident Finance Committee that monitors finances and partners with the staff to discover innovative solutions.

We are proud of the history and accomplishments of Blue Skies of Texas. From the moment we presented the first key in November, 1970, Blue Skies of Texas (formerly known as Air Force Village) has set the standard for the senior living industry. In fact, October, 2018 marked the 20th anniversary of our Alzheimer’s and Dementia care unit, Freedom House. As a care and research facility, Freedom House has provided research and analysis to help break new ground in memory care treatment around the world.

“This was the best decision I ever made” applies to more than just our residents. As staff and board, we are honored to continue the legacy and traditions of Air Force Village as we serve the residents of Blue Skies of Texas. Check us out … you may have found your new home.
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Octogenarian Half-Marathoner

Following successful careers in the US Army and 19 years as a Certified Financial Planner in Washington, D.C., John MacIntyre decided to retire and poke around for a sport to undo many sedentary years of deskwork. At age 68, he tackled his first 5K. Once bitten, he ran/walked a 10K. At 70, he embarked on a full marathon (26.2 miles), completing seven in under two years. Now he takes it easy – ha ha – switching to half marathons (13.1 miles) – just a dozen a year. His “Geezer Jock” t-shirt bespeaks his sense of humor and his achievements speak for themselves. We refer to him as the Blue Skies Super Marathon Man. He responds with a chuckle, “Nah, I’m just a Half-Marathon Man.” His goal: by the end of this, his 81st year, he hopes to complete 81 half-marathons. In his spare time, he applies his financial expertise and high energy to serve on the Finance Committee of the Resident Council, the Blue Skies Investment Committee, and the Mary Opal Wolanin Scholarship Committee.

We take the pain out of moving

Once you’ve made the decision to move to Blue Skies, you can count on Danielle Weintraub and Tim Hohon to handle all those pesky move-in particulars. They’ll walk you through your selection and modification options, suggest qualified moving companies and coordinate delivery of your household goods. They’ll make sure your home is ready when the movers arrive – your utilities and cable will be up and running and all details secured. New residents especially appreciate move-in incentives that include help with unpacking, hanging pictures and other courtesies. It’s moving made simple. Danielle says, “Every day, I feel as if I’m helping my own grandparents begin life in a wonderful place that will take care of them, where they’ll be happy. I love my job.”

You’re never too old (or too young) to dance, sing and make art!

If you happen to visit Freedom House Alzheimer’s Care when the children from the attached Child Care Center are playing with our residents, you’re in for a merry surprise. Judging from the big smiles on the residents’ faces and the joyful trust in the eyes of the children, you know something magical is happening here. Ranging in age from infants to 13 years, these are the children of Blue Skies staff, and they are learning music, reading, arts, crafts, social development, fine motor skills ... and compassion and acceptance. Their favorite outings: visits to their surrogate grandparents at Freedom House where love and happiness abound. The children are happy, residents are delighted, and parents are thrilled that their children are safe, nurtured and so close by, right here on campus. Everybody wins!
Chef Brad Sanford loves pleasing residents, providing foods that comfort them and creating menus that conjure up memories of travels, childhood and the glory days of their careers. “Our residents have lived all over the world, and the ideas they share with me have expanded my repertoire.” Preparing for special events, like this summer’s Lobster Day that attracted 160 delighted diners, is a favorite mission for the chef and his staff. Rusty Lynch, Director of Food Service, says, “We cook in small batches to ensure quality. We want our residents to enjoy the meal, atmosphere and camaraderie … and we want them to want to come back.” He relishes planning events like dinner/movie nights, a recent clambake, and setting up a teaching kitchen. “Eating is not just about the food. Flavors, quality, service, taste memories, visual appeal, the people you talk to and share stories with … that’s the experience we try to deliver every day.”

Gourmet feasts, comfort foods, exotic ethnic cuisine … It’s all in a day’s work for the Blue Skies food staff

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She’s got the inside scoop … and that’s why she came back!

Nancy Marks served as Director of Nursing at our Health Care Center from 1997 to 2001. A former Air Force nurse, she was impressed by the mission, the people and the commitment of her nursing staff. She saw the care that made this community unique. So when she and her husband, Tom, retired, they returned to the place she remembered as “a big, happy family.” They appreciate the residents’ camaraderie and the way people help each other. “I love the security of living here. Everyone from the front desk staff, housekeeping, maintenance, food service and throughout the community is helpful, polite and thoughtful. I believe that the end of life on Earth is as important as the beginning and as a nurse, I found it gratifying to help residents get through those years pleasantly.”

I Love Lucy!

Liberty House assisted living residents love a great theme party. And the best party of the year: “I Love Lucy!” In the planning, this blast from the past took on a life of its own, with staff getting dolled up in familiar Lucy costumes from favorite episodes such as the grape-stomping and the chocolate factory. “I Love Lucy” DVDs ran in the background as residents of Liberty House, The Vista and independent living reminisced, laughed and soaked up the slapstick with glee, glamour and gusto.

Typical conversations among senior homeowners

“Oh no, my housekeeper retired!”
“Do you know a reliable landscaper?”
“My toilet is backed up. Need a plumber! Help!”
“Who cleans your pool?”
“We have squirrels in the attic … who can we call?”

Among the many luxurious liberties of living at Blue Skies is this splendid benefit … you no longer have to ask those anxious questions. Instead, you can pick up the phone and call maintenance or the front desk and voilá, problem resolved. Then your conversations with friends can center on favorite movies, restaurants and travel spots. You can talk about books and hobbies and sports and life. The demands of homeownership and associated repairs are no longer a worry. Come on – join us for the good life.
Music restores such sweet memories

Residents of The Vista skilled nursing and Freedom House memory care are reconnecting with their past, their families and the world through “Music and Memory,” a program that taps into memory through familiar music. And two tireless volunteers are instrumental in its success: Blue Skies residents Susan Shumaker and Jim Kniker spend hours every week researching music personalized to individual residents’ requests, downloading the playlists on iPhones and iPods, and offering the gift to residents whose memories need a boost. We love to see residents decked out in headphones, tapping their toes and swaying to the mellow sounds of Doris Day, Frank Sinatra, Tommy Dorsey, Benny Goodman and more. Some prefer country-western or opera and some like oldies. Families chime in with remembrances of mom’s and dad’s all-time favorite tunes. After observing the amazing results of these musical trips down memory lane, Susan and Jim took the program a step further, bringing music to groups of residents at The Vista and Freedom House. The once-a-week, hour-long sessions inspire folks to dance, sing and hum a few bars. You’ll see an able-bodied husband “dancing” with his chair-bound wife, both reminiscing over their lifelong love of dancing together. It’s a beautiful thing. Wendy Carpenter, Chief Health Services Officer, says, “Music and Memory is based on neuroscience research and it has been found to reduce stress and anxiety, help sleep, and stimulate memory.” It’s fun, too!

“He’s an inspiration to all”

Buzz Parkhill is the kind of guy you want to hang out with. He’s always there in a pinch for a friend, and he considers everyone to be a friend. When he and his wife Ellen moved here in 2001, they immediately looked around to see whom they could help. Then they began their “Short Stories” adventure, reading informative, inspiring and humorous stories, articles and jokes to residents at The Vista twice a week. You can imagine the joy they spread. Buzz also makes a weekly commissary run to Lackland, picking up groceries for a handful of ladies who cannot do so for themselves. Whenever he’s asked to join or chair a committee, he agrees with enthusiasm and a big smile, including his service as Resident Chair for the Volunteer Committee. Paula Qualls, Activities Coordinator at The Vista says, “He is such an inspiration to all. He shows great leadership, compassion and tries to help all who need assistance.” Paula thinks he deserves recognition ... and we agree!
Beach Babes: Bertha, Beulah and Blanche

Karen McDonald says she loves to “dabble in arts and crafts.” But the judges at LeadingAge Texas’ “ArtsInspire ... Ageless Creativity” 2018 contest think she’s more than just a dabbler. They consider her a gifted artist, and to honor her marvelous textile entry, “Beach Babes: Bertha, Beulah and Blanche,” the judges awarded her “Best in Show.” Karen consistently enters and places in the highly competitive contest, and she is in good company. Of approximately 200 entries from senior communities across the state, five Blue Skies artists won awards, including Howard (Mac) McDonald (Karen’s husband); Ernest E. (Gene) Kircus; Ceinwen (Gail) Coe; and Patricia (Pat) Holt. Karen says her winning piece was needle felted and took several months to create. The whimsical Beach Babes capture Karen’s infectious spirit and humor: Carol Estala, Activity Coordinator at Blue Skies, says of Karen, “She lights up the room with her smile and positive, cheerful attitude.”

Creativity can be healing, fun ... and courageous!

French artist Henri Matisse, who knew a bit about creativity, once said, “Creativity takes courage.” And that’s the spirit Susan Wilt taps into when she works with residents at Blue Skies East who might need a little nudge in courage when faced with a creative challenge. Susan helps draw them out, nurturing their innate creativity, and in doing so, she sees confidence emerge, and the birthing of beauty. She and her husband Bill have been at Blue Skies less than two years, and she jumped right in, helping with arts and crafts classes and other volunteer activities. She spearheaded a jewelry-making class that donated its creations to the Sew ‘n’ Sews to sell and return the proceeds back to the community to benefit all residents. Currently, her wreath-making classes are open to all residents, but particularly those who may not otherwise be confident about their artistic skills, including residents of Arnold House assisted living. “Even if they can’t do everything on their own, they can engage in group projects, offer their ideas and help with cutting, assembling ... anything they can do we welcome. And the result: beautiful wreaths that benefit all residents.” Susan mastered confidence and creativity as an Air Force wife. Every assignment brought new adventures that built a portfolio of careers including service as a pre-school teacher, teacher’s aide, shoe store manager and caterer. Susan is the kind of resident who makes Blue Skies such an interesting place to live.

Reducing falls, saving lives

Centers for Disease Control reports that nearly 27,000 older adults die every year from falls. In response to that alarming news, Blue Skies has taken a proactive approach to protect residents in licensed care and independent living. Wendy Carpenter, Chief Health Services Officer, said, “In 2015, we established an inter-disciplinary Fall Committee to address awareness, education and prevention. Lifestyle, medications, diagnoses and diet affect one’s fall risk. We have developed staff protocols that include putting interventions in place, enhancing exercise/strengthening programs and intensifying therapy screenings to identify balance issues. Our entire team has been trained to be a part of the solution, and our residents have embraced the program. We already have seen a significant reduction in fall injuries, and that’s the good news we expect to see into the future.” Residents have strengthened the community’s resolve to reduce falls by participating in a four-module series of workshops presented by a physical therapist, occupational therapist, physician and pharmacist. Just another way Blue Skies staff is committed to residents’ health, safety and wellness.
Our mission and commitment to residents would not be possible without the generous support of our donors. Your gifts help us maintain the highest standards in services and facilities and create an environment of comfort, camaraderie, meaningful activities, wellness and gracious living. Our residents, staff and Board of Directors are grateful for your support.

The names on these pages honor those who contributed $100 or more from July 1, 2017 to June 30, 2018. For donors who request anonymity, we honor their wishes and extend our gratitude.

In memory of those donors who have preceded us in death, please note an (*) by their names.

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Hundreds of residents came along for
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parking hassles.

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Mr. and Mrs. Douglas Henry  
Col and Mrs. Sheldon Hermanson  
Mr. and Mrs. Terrence J. Hertz  
Lt Gen and Mrs. Thomas J. Hickey  
Mr. James Hill  
Mrs. Terry Hoffman  
Col and Mrs. Frank O. Holder  
Mr. and Mrs. Robert Hood  
Lt Col and Mrs. Edwin L. Hubbard, Jr.  
Mr. and Mrs. Tobe Hubbard  
Maj Edward W. Hughes  
Lt Col Richard G. Hurlburt  
Lt Col and Mrs. William C. Hutchinson  
* Lt Col Robert D. Inghram  
Col Sharon M. Freeto and  
SM Sgt William R. Irwin  
Lt Col and Mrs. Glen A. Jackson  
Gen Hansford T. Johnson  
Gen Ruby L. Johnson  
Col and Mrs. Thomas D. Jones, Jr.  
Col Charles D. Joseph  
JP Morgan Chase Employee Giving  
K Foundation  
Col and Mrs. Carl S. Kelley  
Col and Mrs. Edward A. Kelley, Jr.  
Col Ralph Kelly and Lt Col Edith Kelly  
Brig Gen and Mrs. George J. Kertesz  
Maj Daniel Kiesbye and  
Ms. Martha Wisman  
Col and Mrs. Ernest E. Kircus  
Maj and Mrs. Robert B. Knapp  
Knights of Columbus Council #10593  
Mrs. Mercedes Knowles  
Mrs. Shirley Knutson  
LCDR Charlotte Koch  
Mrs. Pamela J. Kroyer  
Col and Mrs. William B. Krueyer  
Dr. and Mrs. J. D. Lawson  
Lt Col and Mrs. Jack P. Lawson  
Ms. Joan Lee  
Lt Col Robert W. Lindemuth  
Mr. and Mrs. Gary L. Lindner  
Mrs. Margery J. Locke  
Lt Col Donald K. and Dr. Eleanor Longer  
Gen and Mrs. William R. Looney III  
Mrs. Martha Glauner  
Mrs. Barbara E. Malone  
Ms. Victoria J. Mares  
Col Jerry E. Marshall  
Lt Col and Mrs. James D. Martin  
Mrs. Shirley Stephens Martin  
Rev. and Mrs. David C. Marx  
Dr. and Mrs. Thomas Massello  
Lt Col and Mrs. Thomas Maxwell  
Lt Col David T. McBride  
Lt Mrs. Marguerite A. McCarthy  
Mr. Edward McKay  
Lt Col June V. McLaren  
Mrs. Linda McMillion  
Mrs. Katharine D. McNicholas  
Mrs. Alice L. Mechling  
Mrs. Doris Megenigal  
Merit Energy Company  
Mrs. Clio L. Merkel  
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Mrs. Carolyn Anderson Myers  
Mrs. Emily H. Myers  
Col and Mrs. James R. Nelson  
Col Herbert I. Noonan  
Mr. and Mrs. Eric Oberg  
Mrs. Barbara J. Oberhauser  
Col and Mrs. William O’Hara  
Mrs. Mary Overton  
Lt Col Margaret L. Parkhill  
Mrs. Elfriede G. Parkinson  
Col and Mrs. Herbert J. Peck, Jr.  
PEO - Blue Skies of Texas  
Mrs. Diane Pittenger  
Mrs. Joan B. Potter  
Mrs. Carol Pratt  
Maj and Mrs. Louis J. Rajczy  
Mr. and Mrs. Warren L. Rawls  
Lt Col John F. Rehm  
Lt Col and Mrs. John J. Revak  
Mrs. Josie A. Rice  
Col Jerre B. Richardson  
Maj Sharon J. Rider  
Dr. Valerie Rieke  
Mrs. Suzanne Robert  
Col Charles A. Roberts  
Mrs. Betty A. Robertson  
Maj and Mrs. Daryl D. Ruehle  
Col and Mrs. Matthew H. Rund  
Mrs. Kirstie Ryder  
Mr. G. Christopher Schabel  
Ms. Tamara A. Schultz  
Ms. Renate Scisney  
Brig Gen and Mrs. Robert R. Scott  
Lt Col and Mrs. Joseph M. Senyk  
Col Robert K. Simm  
Mrs. Delores J. Simonton  
Capt and Mrs. Forrest Smith  
Maj James C. Smith  
Capt Ronald Smith  
Col Stump Sowada  
Mrs. LaVonne E. Spears  
Mrs. Bonnie H. Stanford  
Mrs. Hellen F. Steadm an  
Chaplain and Mrs. Mark W. Steege  
Mrs. Eva M. Stein  
Col and Mrs. W. R. Stewart, Jr.  
Mrs. Margot M. Stryker  
Mrs. Jan Sullivan  
Col and Mrs. Glenn H. Sutton  
Mr. Joseph P. Swansburg  
Col and Mrs. Howard Talley  
Maj Gen and Mrs. Robert B. Tanguy  
* Mrs. Carolyn R. Taylor  
Mr. and Mrs. Dan Taylor
With Gratitude To Our Donors

Mrs. Sandra L. Terry
Mrs. Lucila E. Todd
Col and Mrs. Thomas F. Treat
Truist Employee Giving
Mrs. Diane H. Trunek
United Way of Rhode Island
Maj and Mrs. Gustave R. Vanderneck
VKF Renzel
Mrs. Erma L. Walker
CDR and Mrs. Donald Walker
Mrs. Dorothy A. Wallingford
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Mrs. Carolyn K. Watson
Lt Col Helen Wells
Maj and Mrs. Kenneth L. Wells
Mr. and Mrs. John Wendt
Capt Alex White and Rev. Veda White
Maj Gen and Mrs. James A. Whitmore
Dr. Edwin J. Whitney
Mrs. Barbara Whorton-Farley
Col Bruce E. Wilcox
Col and Mrs. Billy Wilkins
Ms. Stephanie Will and
Mr. Donald Samuels
Lt Col Henry J. Williams
Capt and Mrs. Jerry R. Williams
Lt Col Lindsey J. Williams and
Ms. Sarah F. Clements
Lt Col and Mrs. Rob Williamson
CAPT and Mrs. Edward W. Wilson
Lt Col and Mrs. Robert M. Wilson
Capt and Mrs. Bill Wilt
Col Douglas W. Wingate
Lt Gen C. Norman Wood
Mrs. Elizabeth A. Wood
Mr. and Mrs. Sid Woodruff
Brig Gen and Mrs. Robert L. Wright
Capt Joseph C. Wychunas
Mr. and Mrs. William G. Yates
* Mrs. Marion H. Yoo
Brig Gen and Mrs. David G. Young III
Mr. Richard Zabransky

26,334
Maintenance Calls Fulfilled
(9,664 at East; 16,670 at West) Every time our residents call, we’re at the ready, repairing, painting, easing minds so our residents can enjoy life to the max, freed up from the mundane.

Thank you, Air Force Spouses’ Clubs

In 1970, Air Force Spouses’ Clubs envisioned a charitable-inspired retirement community that would offer a safe, comfortable home for Air Force officers’ widowed spouses in need of financial assistance. Members worldwide continue that legacy of support for the Air Force Widows Fund. Their steadfast commitment and compassion honor the Air Force tradition to “take care of our own.” The following clubs made gifts from July 1, 2017 to June 30, 2018.

Academy Spouses’ Club
AFOSC of Washington DC
Andrews AFB Spouses’ Club
Barksdale AFB Officers’ Spouses’ Club
Beale AFB Spouses’ Club
Cannon AFB Spouses’ Club
Davis-Monthan AFB Officers’ Spouses’ Club
Dover AFB Spouses’ Club
Dyess AFB Spouses’ Club
Edwards AFB Officers’ Spouses’ Club
Eglin AFB Spouses’ Club
Eielson AFB Officers’ Spouses’ Club
Hickam AFB Officers’ Spouses’ Club
Holloman AFB Officers’ Spouses’ Club
Hurlburt AFB Spouses’ Club
JBMDL Spouses’ Club
Keesler AFB Spouses’ Club
Kirtland AFB Spouses’ Club
Lackland AFB Spouses’ Club
Langley AFB Officers’ Spouses’ Club
Liberty Spouses’ Association
Maxwell-Gunter AFB Officers’ Spouses’ Club
Mildenhall Spouses’ Club
Minot AFB Spouses’ Club
Mountain Home AFB Officers’ Spouses’ Club
Offutt AFB Officers’ Spouses’ Club
Randolph AFB Spouses’ Club
Richardson Spouses’ Club
Robins AFB Officers’ Spouses’ Club
Seymour Johnson AFB Officer and Civilian Spouses Club
Shaw AFB Spouses’ Club
Sheppard AFB Spouses’ Club
Spangdahlem AFB OSC
Spangdahlem AFB Spouses and Enlisted Members Club
Tinker AFB Spouses’ Club
Travis AFB Spouses’ Club
Tyndall AFB Spouses’ Club
Vance AFB Spouses’ Club
Warren AFB Spouses’ Club
Wright-Patterson AFB Officers’ Spouses’ Club
Who says you have to wait until you’re 70, 80 or 90 to move to a retirement community? Energetic, successful, adventurous Baby Boomers as young as their mid-50s and early 60s are happily discovering the benefits of life in retirement communities like Blue Skies … and loving what they see!

“We have an increasing number of Baby Boomers moving into our community because they want the amenities, activities, freedom, modern residences, social life and sense of security,” Ilene Kitchens tells us. Ilene is Director of Marketing, and she is impressed by this new generation of retirees who are boldly beginning their retirement in style. “Why wait?” they ask.

Phyllis and Ed Lubbers are among the “youngsters” who now call Blue Skies home. Ed served 26 years in the Army, Marines and Air Force, and they traveled extensively on assignments and for personal pleasure. Upon retirement, they decided to really retire, and studied their options for retirement communities. “Our circle of friends had scattered, going back home after military careers and moving to be near their children, and we felt isolated,” Phyllis said.

They liked the idea of Texas with its lower tax rates, lower cost of living and, in San Antonio, they valued the military presence and services for veterans. They also have friends and family in Texas. Then when they fell in love with the modern new Ranch homes at Blue Skies that were rapidly being snapped up by new residents, they signed the papers to secure their dream home and moved here in June, 2016.

“We’ve done many good things but this was one of our best decisions,” Phyllis said. “We are gypsy types who are used to moving, and this move was seamless – no uprooting, no trauma. Now we can’t believe we actually get to live here. We love everything about this life, but we are most amazed at the genuine friendships we’ve formed. Friends check on each other, share stories and talk about their travel experiences. This is everything we thought retirement should be.”

Phyllis and Ed are philanthropic-minded and enjoy volunteering throughout Blue Skies and in the greater community – including serving as Airport Ambassadors. Active and in good health, they ride their bikes and enjoy the pool. She plays bridge and Ed is involved with the River Rats and the Commemorative Air Force. Every day is filled with joy and surprises.

“The people here are so special,” Phyllis says. She and Ed have made friends with residents across the spectrum of ages, and they are oblivious to the disparity between their ages and the older residents. “Age is just a number,” she says. “There are very few places one could go where people are so interesting, and so interested in others.”
Blue Skies and Strong Tail Winds

Fiscal 2018 was another year of Blue Skies and strong tail winds. Financial performance was even more robust than projected with an Operating Gain of $894K; $1.3M favorable to budget. Cash basis revenue minus service expense, a key metric closely monitored by our bondholders, was a strong $6.4M; $465K favorable to budget. Total cash and investments at June 30 were $68 million, a $3.8M increase from the prior year. A major transaction during the year was the sale of 151 acres of surplus land for a $3.3M gain. The strong financial position has supported renovation of Independent Living units at an accelerated pace and to a higher standard, especially in the Oaks and Lakes cottages at Blue Skies West. We saw a corresponding increase in move-ins late in the year.

The Air Force Villages Charitable Foundation continued its strong support of the mission of Blue Skies of Texas and its residents, with $1 million in financial assistance for widows of Air Force Officers; $340,000 for capital projects; $135,000 for Alzheimer’s research; and another $190,000 for a variety of programs. Contributions to the Charitable Foundation were $2.2 million – $300,000 above the target. Significant gift designations included $590,000 to Widows; $569,000 to Freedom House; $338,000 to the High Flight Center; and $329,000 to Unrestricted.

The Air Force Widows Fund remains strong with a balance of $10.4 million. Since inception, $22.9 million of assistance has been provided to Air Force widows in need, with $6.2 million of that in the last five years. We are thankful to the residents of Blue Skies, other individual donors, Officers Wives/Spouses Clubs and the Air Force Assistance Fund for their generous support of this program.

The total Charitable Foundation fund balance was $26 million at June 30, 2018. In addition to the Air Force Widows Fund at $10.4 million, major fund balances include $5.1 million for Alzheimer’s care and research at Freedom House; $2.3 million of charitable gift annuities and trusts; $2.2 million for the High Flight Center; and $5 million unrestricted.

Fiscal 2018 again demonstrates the powerful combination of strong operational performance and charitable giving. We continue to take care of our family with the power of purpose.

Brian Englund
Chief Financial Officer
### Resident Census
As of September 30, 2018

- Independent Living: 809
- Assisted Living: 64
- Skilled Nursing: 85
- Freedom House: 53

### Resident Age Span
- 57 years
- 102 years

### Return on Investment
- 100 Distinct Activities
- 75 Clubs and Organizations
- 36 Weekly Exercise Classes
- 15+ Outdoor Activities
- 4 Dining Venues
- 129,283 Miles of Bus Transportation
- Countless Volunteer Opportunities
- 30 Social Events
- Unlimited New Friends
- Housekeeping Expenses
- Home Maintenance Costs
- Landscape Worries
- Trash Collection Fees
- Basic Cable Bills
- Security, Smoke & Heat Alarm Expenses
- Public Transportation Costs
- State Income Tax
- Property Tax
- Homeowners’ Insurance

### Consolidated Financial Information

#### Balance Sheet

<table>
<thead>
<tr>
<th>Assets</th>
<th>Balance at June 30, 2018</th>
<th>Balance at June 30, 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>$7,303,806</td>
<td>$10,761,307</td>
</tr>
<tr>
<td>Unrestricted Investments</td>
<td>$36,384,580</td>
<td>$30,967,303</td>
</tr>
<tr>
<td>Restricted Investments</td>
<td>$26,557,624</td>
<td>$25,431,934</td>
</tr>
<tr>
<td>Property, Plant &amp; Equipment</td>
<td>$128,472,005</td>
<td>$128,604,889</td>
</tr>
<tr>
<td>Other</td>
<td>$721,208</td>
<td>$708,980</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$199,439,223</strong></td>
<td><strong>$196,474,413</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>Balance at June 30, 2018</th>
<th>Balance at June 30, 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities</td>
<td>$10,611,599</td>
<td>$10,250,579</td>
</tr>
<tr>
<td>Annuity Obligations</td>
<td>$903,642</td>
<td>$923,545</td>
</tr>
<tr>
<td>Long-Term Debt</td>
<td>$123,616,583</td>
<td>$126,513,826</td>
</tr>
<tr>
<td>Entrance Fees</td>
<td>$49,486,906</td>
<td>$48,718,558</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$184,620,730</strong></td>
<td><strong>$186,406,508</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th>Balance at June 30, 2018</th>
<th>Balance at June 30, 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$199,439,223</strong></td>
<td><strong>$196,474,413</strong></td>
</tr>
</tbody>
</table>

#### Statement of Operations

<table>
<thead>
<tr>
<th>Year Ended</th>
<th>Unaudited</th>
<th>Audited</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 30, 2018</td>
<td>$42,168,675</td>
<td>$40,621,546</td>
</tr>
<tr>
<td>June 30, 2017</td>
<td>$5,693,818</td>
<td>$6,006,503</td>
</tr>
<tr>
<td></td>
<td>$2,209,683</td>
<td>$2,875,956</td>
</tr>
<tr>
<td></td>
<td>$1,224,729</td>
<td>$979,011</td>
</tr>
<tr>
<td><strong>Total Operating Revenue</strong></td>
<td>$51,296,905</td>
<td>$50,483,016</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Ended</th>
<th>Unaudited</th>
<th>Audited</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 30, 2018</td>
<td>$30,475,859</td>
<td>$29,238,511</td>
</tr>
<tr>
<td>June 30, 2017</td>
<td>$5,161,333</td>
<td>$5,461,029</td>
</tr>
<tr>
<td></td>
<td>$5,542,817</td>
<td>$4,966,341</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td>$50,358,097</td>
<td>$48,601,666</td>
</tr>
</tbody>
</table>

| Operating Revenue | $42,168,675 | $40,621,546 |
| Operating Expenses | $30,475,859 | $29,238,511 |
| **Operating Gain (Loss)** | $938,818 | $1,181,350 |

| Non-Operating Loss | $903,459 | $2,955,020 |
| Land Sale Gain | $3,316,303 | $(514,161) |
| **Total Non-Operating Income (Loss)** | $3,811,780 | $2,470,859 |

| Net Gain (Loss) before Bond Defeasance | $4,750,588 | $4,352,209 |
| Bond Defeasance* | $(10,516,998) |
| **Decrease in Net Assets** | $(5,766,410) | $(6,164,789) |
| Total Net Assets at Beginning of Year | $10,067,905 | $16,232,694 |
| **Total Net Assets at End of Year** | $14,818,493 | $10,067,905 |

* Bond defeasance was required to retire the 2007 and 2009 bonds and does not negate the debt service savings. Please contact the Finance Department at (210) 839-8235 if you would like a copy of the audited report.
OUR MISSION
Blue Skies of Texas is dedicated to quality retirement living with an emphasis on individual wellbeing.

OUR VISION
We will redefine excellence in senior living through our relentless pursuit of innovation, service and care.

Contact Us
Blue Skies of Texas
(210) 568-3204
Marketing
(210) 568-3404
Development
(210) 568-3206
Toll-Free
(800) 655-3083
Blue Skies East
(210) 673-2761
Blue Skies West
(210) 677-8666
Alzheimer’s Care & Research Center
(210) 838-6300